## > Insight:

## **Conventions cut costs**

Establishing conventions for globally harmonised rules can take time and for this reason often attract cynicism, but cost and efficiency are their driving forces

This year, the Comité Maritime International (CMI) will continue to promote the harmonisation of maritime law and make things easier for shipowners – and everyone else involved.

Speaking to Fairplay,
CMI president Stuart
Hetherington explained:
"It is costly for shipowners
to have to operate in a
multitude of jurisdictions
if the laws ... are different
in each," not least because
legal advice is more likely
to be required and will
take lawyers longer to
supply as they have "much
greater uncertainty in
advising clients".

Liability regimes are a particular concern. Ship-

owners, cargo owners, P&I clubs, and insurers all stand to benefit if liabilities are likely to be the same, or at least similar, wherever their ship trades. "They can organise themselves and train their crews accordingly," he said.

One example is the carriage of goods. The CMI-developed Rotterdam Rules convention, which aims to clarify the liability situation, is awaiting ratification. Currently, jurisdictions often adopt a mixture ("hybrid") of current laws, but this "can sometimes lead to difficult questions of conflicts of laws and costly litigation", said Hetherington.

CMI hopes the Rotterdam Rules will be ratified "in the relatively near future" by the United States and that this will encourage other ratifications. Hetherington said that once stakeholder discussions are completed, the convention will be sent to other government agencies before sending it to President Barack Obama, and from there is will be sent to the Senate.

Stuart Hetherington: regulatory harmonisation makes it easie and cheaper for lawyers to help their clients